

EIS Simulation – Strategy development

This is your first challenge! To develop and agree on an Overall Strategy stating clearly how you, as a team, will intervene at Teleswitches and succeed in achieving your mission in the next 6 months.

Your Overall Strategy should include guidelines related to:

- your approach to the diffusion of the EIS at Teleswitches (top-down, bottom, up, ...)
- stages you might want to introduce to progress towards your goal during the 6 months
- tactics or combination of tactics you might favor
- any principles or values you believe you should respect during your intervention

as well as any other points you consider relevant to guarantee a successful intervention at Teleswitches (such as a draft Action Plan, or a set of general "rules/guidelines" of the form "IF we encounter a certain type of situation THEN we should have a certain type of reaction").

A brief timeslot should be allocated to the discussion of the Overall Strategy to adopt, aiming at reaching a good consensus (as different team members might have initially pretty different views on how to best proceed in such a situation) and at concluding by summarizing the Key Points of the your Strategy.

Remember that you can come back any time to your Strategy, and extend/revise it if necessary.